



Annual Report July 2020 - June 2021

MAGIC's Mission: build a tech ecosystem that creates and nurtures talent, entrepreneurship, and tech businesses, elevating the Westminister gigabit community to lead the Mid-Atlantic region.

MAGIC Inc. Mid-Atlantic Gigabit Innovation Collaboratory
10 John St. Westminister, MD 21157 www.magicinc.org

From the Executive Director:

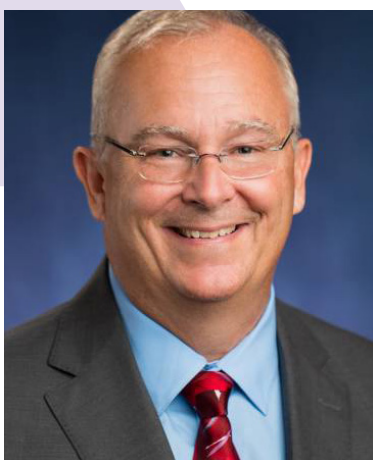


This past fiscal year has been one of significant growth for MAGIC underscored by the success of our Autonomous Corridor Phase 1 launch in the City of Westminster, the recruitment of our organization's first Executive Assistant, Gabrielle Rose, and the promotion of Kim Samuelson to the role of Program Director. Both women have become invaluable to MAGIC and are defining their respective roles with leadership and integrity. I am extremely grateful to work beside them in furthering MAGIC's mission.

COVID-19 has remained top-of-mind and continues to impact our programming and services, but our focus on technology-driven economic development has been our North Star in navigating those challenges while mitigating risks from the pandemic itself. As such, this next year will be one of growing pains as we continue to launch new programs and increase our organizational capacity to support them.

- Graham Dodge

From the Board of Directors:



As we celebrate our 5th year of successful growth and innovation, it's a good time to look back and see how far we've come. In 2016, led by Jason Stambaugh, MAGIC started off with the support of a small but loyal group of volunteers. Very quickly, we racked up several successful programs and events, such as the Wireless networking project, our first CTF, and our first holiday party.

When Jason moved to the Board, MAGIC hired Amy Rupp and embarked on steady growth of our flagship CTF competitions, which went international, and Hackathons. Kim Samuelson joined the team, and we undertook additional cyber programs like CyberPatriot led by volunteer Wayne Villars. Our partnerships with schools and libraries expanded and solidified, and the financial support of the City of Westminster ensured stability and security.

Graham Dodge has since accelerated the pace of growth and innovation, leading us through the COVID pandemic, while continuing to grow existing programs and add new ones. The Autonomous Corridor Project is just one of many new initiatives MAGIC has underway to transform the local economy to create growth and prosperity for decades to come.

- Dr. Robert Wack, MD - Board President

FY21 Highlights

July 2020

- Virtual CTF: 'oCTF 002' sponsored by CTC Technology & Energy
- Jennifer Yang joined MAGIC's Board of Directors

August 2020

- MAGIC begins second semester of Game Development classes

September 2020

- Launch of our Big Data Bootcamp - quickly oversubscribed

October 2020

- 1 Million Cups Westminster officially launches

November 2020

- CTF 009 is the first full CTF since the pandemic started using the new oCTF platform developed by MAGIC
- MAGIC and Carroll Community College launch a virtual cybersecurity conference called Business Risks 2020



December 2020

- The MAGIC Healthy Smart Home Project partners with IoT International and opens 3rd smart home in Westminster

January 2021

- Gabrielle Rose is hired as Executive Assistant

- Kim Samuelson is promoted to Program Director

February 2021

- James Heller announced as the winner of our 2nd annual MAGIC Hackathon Logo contest

March 2021

- MAGIC Hackathon is held online. Team Orbbit is the Best Overall winner!

April 2021

- Our 10th full CTF competition called CTFX is held online
- Dr. DaVida Anderson joined MAGIC's Board of Directors

May 2021

- MAGIC hosts the 1st Annual Westminster AV Showcase and Autonomous Corridor Phase 1 Ribbon Cutting Event

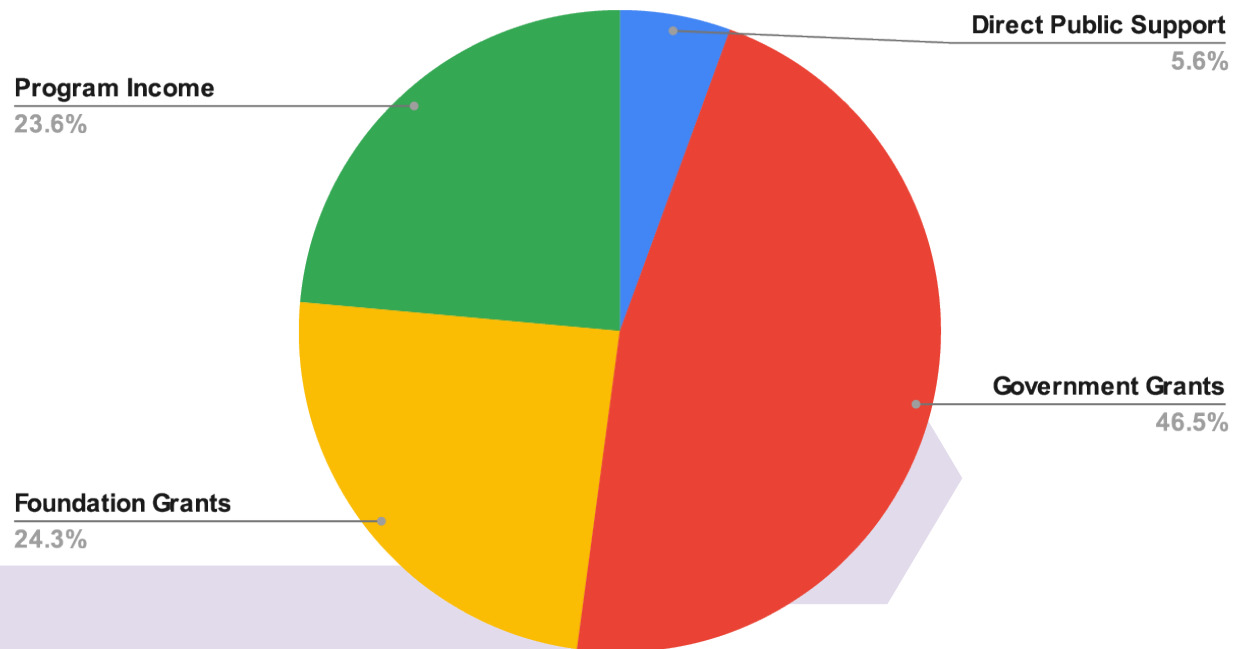


June 2021

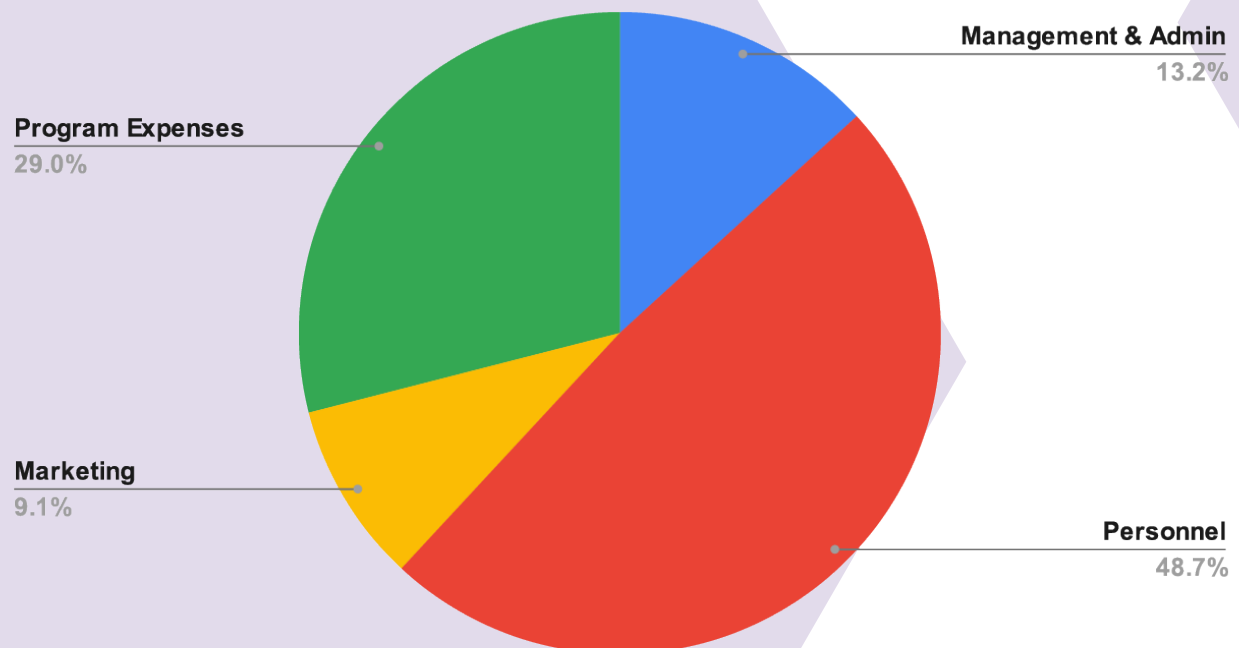
- MAGIC holds first CTF for Teachers with Carroll County Public Schools
- MAGIC hires Cirila Cerilo as a dedicated bookkeeper.

Income & Expenses

Income



Expenses



Statement of Assets

CURRENT ASSETS

CASH AND CASH EQUIVALENTS

Checking \$67,778.00

Other \$1,045.05

TOTAL CURRENT ASSETS \$68,823.05

FIXED ASSETS \$7,560.00

TOTAL ASSETS \$76,383.05

“MAGIC does a great job reaching out to Carroll County’s entrepreneurs and introducing them to the start-up ecosystem through One Million Cups and other programs. The organization is a terrific connector--the central job of any enterprise that seeks to support startups.”



Tamar Osterman
Maryland Department of
Commerce

Volunteers

Jon Allen
Jon Alex Allen
Josh Ambrose
DaVida Anderson
Jennifer Bishop
Lee Bopst
Vince Buscemi
Deb Cancro
Dana Champney
Stephanie Ciarrocchi
Josh Clark
Christopher College
MacCeever Conwell
Tiffany Crump
Christian Davis
Flint Dodge
Luke Dodge
Justin Eitel
Bill Evans
Val Giovagnoni
Russ Hammett
Eric Holniker
Elias Jaffe
Chris James
Hannah Kedzierski
Bob Kuntz
Julius Knapp III
Karl Leodler
Stetson Lewis
John Lockney
Mick Mancuso

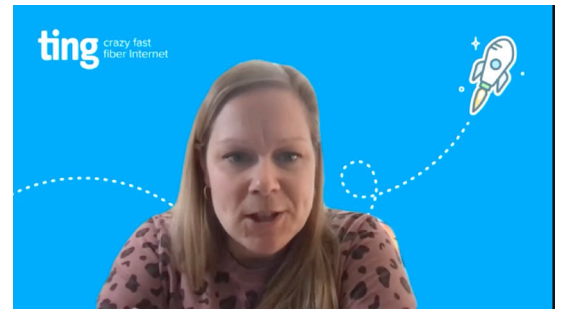
Tom Martz
Mike McMullin
Christopher Nallo
Joseph Mauro
Ted McNett
Rohan Mishra
Rod Nafisi
George Perkins
Andrew Rose
Daniel Rusk
Lauren Samuelson
Ryan Samuelson
Steve Samuelson
Russ Schauermann
Sam Schoberg
C. Edward Spiva
Jason Stambaugh
Tyler Sturgill
Tina Thomas
Zach Tomlin
Robert Wack
Jonathan Weetman
Jonathan Woodward
Josh Woodward
Sarah Wright
Annie Xenakis
Jennifer Yang

50+
volunteers

1,100+
volunteer hours
logged

8
alumni returning
to volunteer

500+
students served



Donors

\$25,000+

City of Westminster
Hill Development Group
The Kahlert Foundation

\$10,000+

USDA
Orevero Corporation
Carroll County Economic Development
Dynamic Dimension Technologies

\$5,000+

Robert and Lisa Wack
Carroll Community College
McDaniel College

\$2,500+

Carroll County Chamber of Commerce
Ting Internet
Open Professional Group

\$1,000+

Howard County Economic Development
ICF International Inc
Jason and Karen Stambaugh
Joshua and Kirsten Ambrose
Penacity, Inc.
Thomas Beyard

\$500+

Hatch Exhibits
Lantern LLC
Deb and George Cancro
Jennifer Yang
Carroll County Public Libraries
Harbor Designs
UMBC
SAE Cumberland Valley
George and Ruth Perkins

\$250+

Chris Abell

“

"The availability of gigabit fiber internet at our office location - due, in large part, to **MAGIC's ongoing efforts to promote the Westminster Fiber Network** - is a significant reason that our tech company remains headquartered in **Westminster and Carroll County.**

Without **MAGIC's mission** to develop our region's workforce and attract and retain technology businesses, we feel that many of these **opportunities** would leave our rural community."

CHRIS ALLPORT
President & Cofounder

<Skayl>
BOLD. VISIONARY. INTEGRATED.

Get Involved Today!



Donate



Volunteer

“As I am only one person I would be killing myself to do any kind of volume and make any kind of money. I did figure that out early on, and I’ve cycled through a lot of people searching for help. You and your staff at MAGIC have been the most helpful to me so far, and I do appreciate it.”



Teresa Caprarola
CEO, Drumtee

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