



## Annual Report July 2019 - June 2020

MAGIC's Mission: build a tech ecosystem that creates and nurtures talent, entrepreneurship, and tech businesses, elevating the Westminster gigabit community to lead the Mid-Atlantic region.

MAGIC Inc. Mid-Atlantic Gigabit Innovation Collaboratory  
10 John St. Westminster, MD 21157 [www.magicinc.org](http://www.magicinc.org)

## From the Executive Director:



With the emergence of COVID-19, this fiscal year could have been one of upheaval or collapse for MAGIC, especially as a young non-profit in transition with myself entering as the new Executive Director. However, thanks to the tech savvy of our volunteers, unwavering leadership from our Board of Directors, and the continued financial support of our community, MAGIC has emerged from the first waves of this pandemic more resilient and stronger than ever!

For myself, entering this role and moving my family from Kansas City to Westminster could not have been a smoother or more pleasant transition. I am thrilled to be embedded in this community and to be leading MAGIC into a bold future.

- Graham Dodge

## From the Board of Directors:



MAGIC's FY2020 certainly didn't end the way it started. Last fall, we welcomed Graham Dodge as our new Executive Director, and he immediately took the reins and began building on our many successful programs and projects. Then, in March, we joined the rest of the planet adapting to the new world of COVID-19. Fortunately, as a nimble, innovative organization focused on reimagining our economic future, Graham and the rest of the MAGIC team and volunteers were more than

up to the task.

As you'll read inside, we successfully pivoted to virtual events, and we continue to lay the foundation for new programs. We continue meeting and collaborating with more tech entrepreneurs, and the vision of a Silicon Main Street in Westminster moves forward. Next year will be even better, and we're ready!

- Dr. Robert Wack, MD - Board President

# FY20 Highlights

## July / August 2019

- Amy Rupp resigns and Board begins search for new Executive Director

## September 2019

- Graham Dodge recruited as new Executive Director

## October 2019

- MAGIC approved to offer up to \$1M in startup perks & credits for entrepreneurs

## November 2019

- CTF 008 is the largest CTF to date with 88 teams, 308 registered participants, in 20 locations worldwide

## December 2019

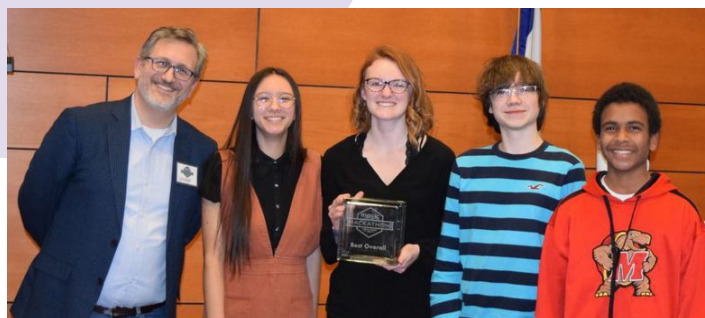
- MAGIC creates new Stakeholder's Council to increase community engagement and board recruitment
- WalMart Community Grant is awarded to MAGIC

## January 2020

- Christopher College & Ed Spiva voted onto Board of Directors
- MAGIC CyberClub's all girl team makes CyberPatriot XII Semi-Finals

## February 2020

- MAGIC Hackathon 2020 at Carroll Community College draws 35 students and 100 audience members



## March 2020

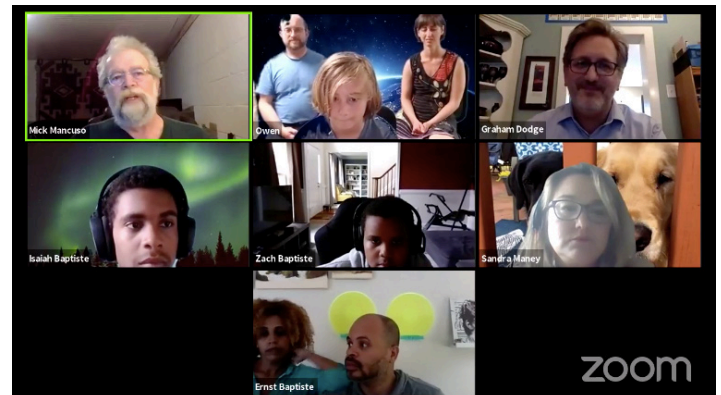
- MAGIC Intro to Game Development launches inaugural class
- *COVID-19 shuts down schools and in-person meetings*

## April 2020

- MAGIC relaunches Intro to Game Development class on Zoom
- MAGIC launches laptop lending program

## May 2020

- MAGIC launches new virtual CTF: 'oCTF 001' sponsored by Ting
- We host our first MAGIC Game Demo Day on Zoom to showcase games developed by students



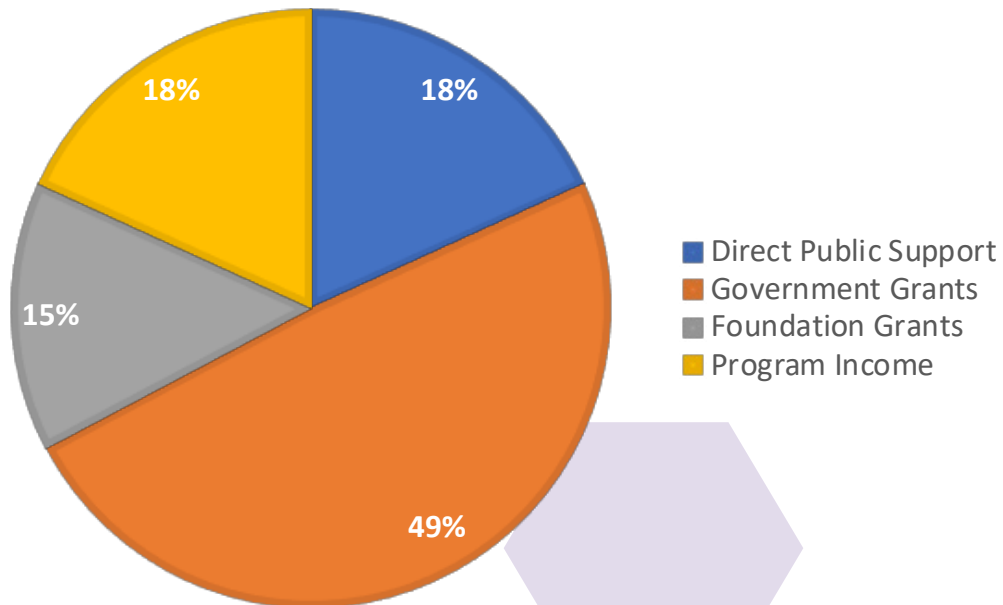
## June 2020

- MAGIC forms '1 Million Cups' Organizing Committee to bring the Kauffman Foundation program to Westminster

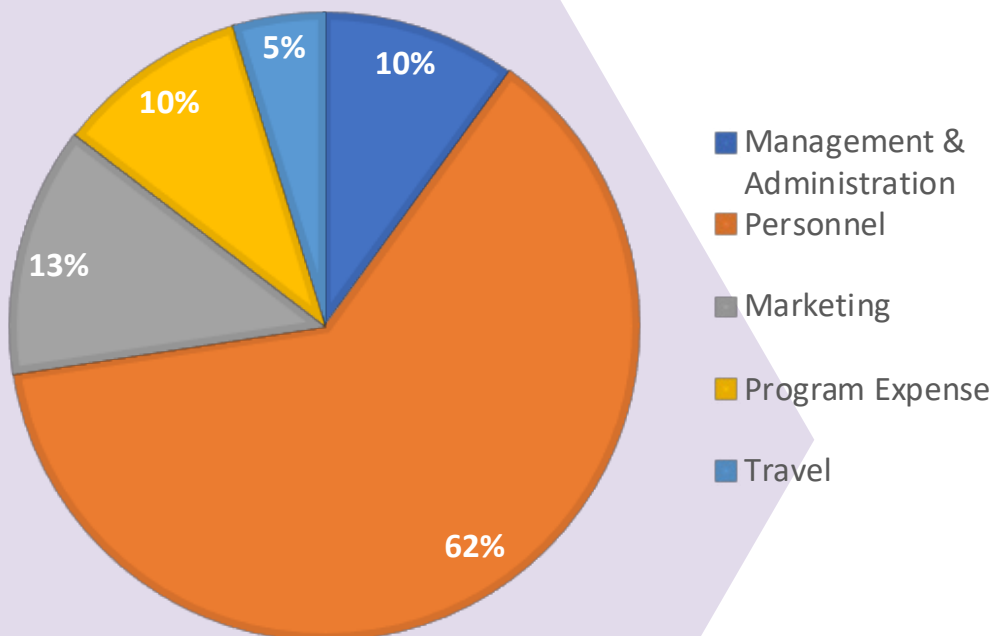


# Income & Expenses

## INCOME



## EXPENSES



# Statement of Assets

## CURRENT ASSETS

### CASH AND CASH EQUIVALENTS

Checking

\$124,915.10

### TOTAL CURRENT ASSETS

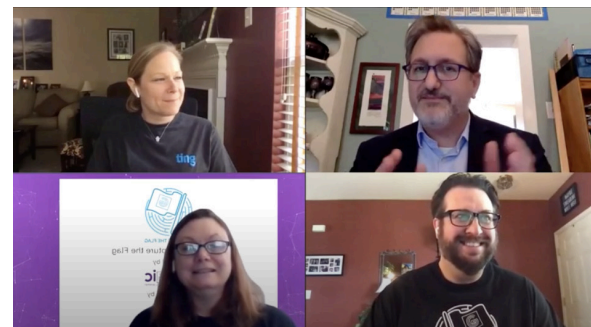
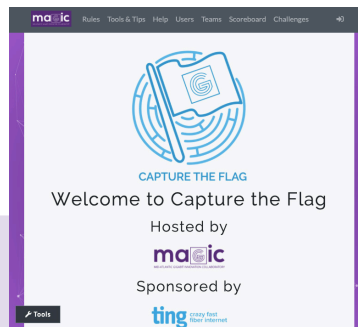
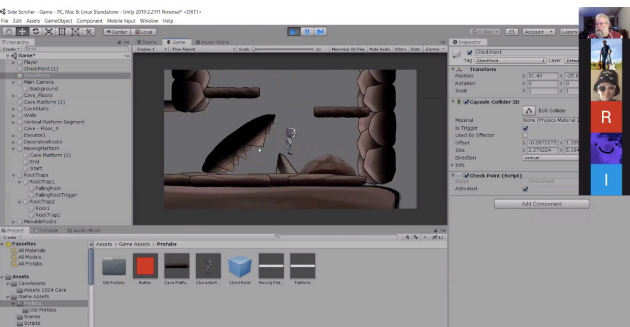
**\$124,915.10**

## FIXED ASSETS

**\$17,440**

### TOTAL ASSETS

**\$142,355.10**





## maGIC testimonials

***"Westminster's gigabit fiber is the cornerstone for our city's future.***

*At DDT, we are developing physics-based, digital twin virtual environments for testing autonomous vehicles. We generate vast amounts of data that is shared among our team mates and customers, which the gigabit fiber makes possible.*

***And that's just the beginning.***

*With today's reality capture technologies we digitize the physical world, which can then be shared to support urban planning, emergency preparation, First Responders, etc.*

*The gigabit speed enables rapid data updates and augmentation, such as current traffic and weather conditions. Westminster's **fiber infrastructure** allows us to leverage data, rapidly and efficiently, for today's needs and innovations we will discover."*

**- Karl Leodler, CEO,  
Dynamic Dimension Technologies**



# Volunteers

**Jon Allen**  
**Jon Alex Allen**  
**Chris Allport**  
**Lizzie Alonzi**  
**Josh Ambrose**  
**Chet Andes**  
**Sarah Arroyo**  
**Jim Ball**  
**Evan Barnes**  
**Tom Beyard**  
**Jennifer Bishop**  
**Eric Bodvin**  
**Louis Lee Bopst**  
**Jeff Brocious**  
**Vince Buscemi**  
**Deb Cancro**  
**Paul Chilcote**  
**James Chisolm-Williams**  
**Stephanie Ciarrocchi**  
**Josh Clark**  
**Christopher College**  
**Charles Collyer**  
**Tiffany Crump**  
**Joe Dominick**  
**Justin Eitel**  
**Joy Fisher**  
**Jan Flora**  
**Val Giovagnoni**  
**Russ Hammett**  
**Ellen Haynie**  
**Eric Holniker**  
**Elias Jaffe**  
**Joonatan Jakobson**  
**Christopher James**  
**Mike Jones**  
**Iltaf Khan**  
**Hannah Kedzierski**  
**Julius Knapp III**  
**Johannes Kodak**  
**Marty Kuchma**  
**Bob Kuntz**

**Mandy Liberto**  
**John Lockney**  
**Andie Luchini**  
**Mick Mancuso**  
**Tom Martz**  
**Joseph Mauro**  
**Colin Maus**  
**Mike McMullin**  
**Ted McNett**  
**Tom Mazerski**  
**Rod Nafisi**  
**Christopher Nallo**  
**Monica Patel**  
**Greg Pecoraro**  
**George Perkins**  
**Pierre Reed**  
**Daniel Rusk**  
**Lauren Samuelson**  
**Ryan Samuelson**  
**Russ Schauermann**  
**Sam Schoberg**  
**Stacey Smith**  
**C. Edward Spiva**  
**Jason Stambaugh**  
**Tyler Sturgill**  
**Sherry Taylor**  
**Ann Thomas**  
**Zach Tomlin**  
**Dennis Twigg**  
**Jesse Varsalone**  
**Ricky Venters**  
**Wayne Villars**  
**Robert Wack**  
**Michele Wagner**  
**Jon Weetman**  
**Stephen White**  
**Chris Windsor**  
**Jonathan Woodward**  
**Josh Woodward**  
**Sarah Wright**  
**Jennifer Yang**

80+  
volunteers

1000+  
volunteer hours  
logged

17  
alumni returning  
to volunteer



# Donors

\$25,000+

City of Westminster  
Hill Development Group

\$5,000+

Open Professional Group  
Carroll County  
Robert and Lisa Wack  
George and Ruth Perkins  
CTC Technology and Energy  
Carroll Community College

\$2,500+

ICF International Inc  
McDaniel College  
Carroll County  
Public Schools

\$1,000+

Carroll Hospital Center  
Carroll County Chamber of Commerce  
WalMart Community Grant  
Skyline Technology Solutions

\$500+

Tyler and Rachel Sturgill  
Advantage Internet Marketing  
Jason and Karen Stambaugh  
Ting Internet  
UMGC  
Hatch Exhibits  
ByteLion  
Point3 Security  
Skayl

\$250+

Joshua and Kirsten Ambrose  
Lantern LLC

“

"The availability of gigabit fiber internet at our office location - due, in large part, to **MAGIC's ongoing efforts to promote the Westminster Fiber Network** - is a significant reason that our tech company remains headquartered in **Westminster and Carroll County**.

Without **MAGIC's mission** to develop our region's workforce and attract and retain technology businesses, we feel that many of these **opportunities** would leave our rural community."

CHRIS ALLPORT  
President & Cofounder

**<Skayl>**  
BOLD. VISIONARY. INTEGRATED.



Get Involved Today!



Donate



Volunteer

A graphic featuring a purple envelope shape with a white card inside. The card has a purple circular logo with a white 'G' at the top. The background of the card is a dark purple with a pattern of binary code (0s and 1s) in a lighter shade. The text on the card is in a serif font, with some words in bold and italics.

  
**maGic testimonials**

*"**Creating games** is Jimmy's 'thing' and spends most of his spare time coding. He's excited about the next class!  
The **class** was our 'glue' holding together some semblance of a school schedule when everything else was canceled."*

**Amy B. - Mom**

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